

New Tecnomatix version out in India

BY A BUSINESS REPORTER
business@saikat.com

PUNE: UGS, a product lifecycle management (PLM) company, has rolled out its new version of Tecnomatix in India. The 7.6 version claims to have add-on benefits like improved manufacturing engineering productivity, enhanced solution capabilities for a specific industry, integration of Tecnomatix into PLM and improved data management capabilities. The company had launched its earlier version six months back after it acquired Israel-based Tecnomatix in April last year. UGS has been in India for 15 years with development centres in Pune, Hyderabad and Bangalore and marketing offices across various metros including Pune. UGS has 4000 CAD seats in India and over 2000 PDM seats in production along with a sales and support team of 150 professionals.

Its Indian operations encompass

1500 customers like Tata Motors, M&M, Maruti, Bajaj Auto, Escorts, Ashok Leyland, L&T and HAL across sectors like automobiles, aerospace and heavy electronics.

UGS' marketing director for digital manufacturing, Ron Yosefi, who was in Pune yesterday said that the global digital manufacturing market is predicted to grow by six to seven per cent. "We expect the same rate in India as industries here have been advanced adopters of these solutions."

Seconding the opinion on Indian market for computer-aided engineering, UGS India business manager, Gautam Dutta added, "Based on licence and product revenues, we can project a market size of \$80 to 90 million here."

The company posted revenue of \$273.8 million last quarter (Jan to March 2006) with a QoQ growth of eight per cent. It plans to get listed in US this year.